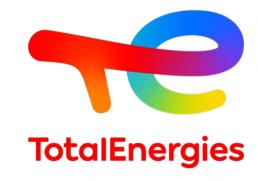
# 2024 Results & 2025 Objectives

Executing consistently our strategy,

Delivering accretive growth and resilient attractive shareholder returns

February 5, 2025







# 2024 Results & 2025 Objectives



### **Executing consistently our strategy,** Delivering accretive growth and resilient attractive shareholder returns

03 | Safety: core value

2024

### **Executing our strategy and anchoring** free cash flow growth

- 2024: a year of progress on our two pillars
- Attractive shareholder distributions while keeping a strong balance sheet
- Disciplined Capex within guidance
- 2024 FIDs from our rich Upstream hopper
- Integrated LNG: 4Q24 benefiting from improved markets
- 2024: Integrated Power model yielding results
- Steadily reducing emissions, ahead of objectives
- 12 | Deep low cost portfolio delivering superior returns and shareholder distributions

2025

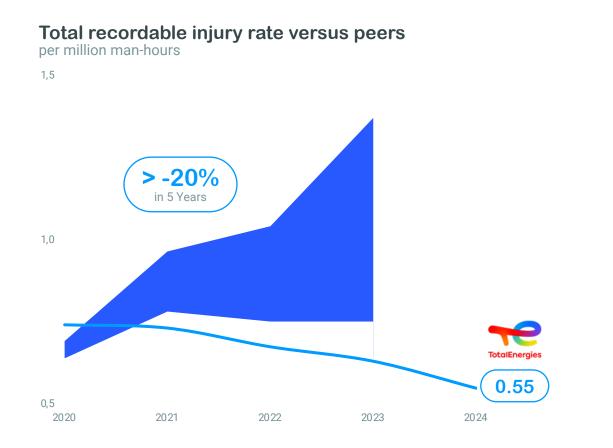
### Delivering accretive growth and resilient shareholder returns

- 14 | 2025 Oil and LNG key market drivers
- Strong differentiated growth in 2025
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- 27 | Investing in TotalEnergies

# Safety: core value



Continuous progress in 2024, but one fatality – Objective: zero fatality



# Integrated Power total recordable injury rate per million man-hours 1,5 > -50% in 5 Years



1,0





2024

Executing our strategy and anchoring free cash flow growth

## 2024: a year of progress on our two pillars







- → Start-up of five major oil and gas projects
- → FID of four major oil projects (Suriname, Brazil and Angola)
- → Namibia: progressing towards first development

### Gas & LNG

- → Signature of > 6 Mtpa LNG LT sales contracts
- → Marsa LNG FID (Oman)
- → Acquisition of interests in upstream gas assets in the Eagle Ford, Texas (US) and of SapuraOMV (Malaysia)

2024 achievements

2024 FIDs anchor 3%/year cash-accretive production growth 2025-2030

Proved reserves replacement ratio of 157%



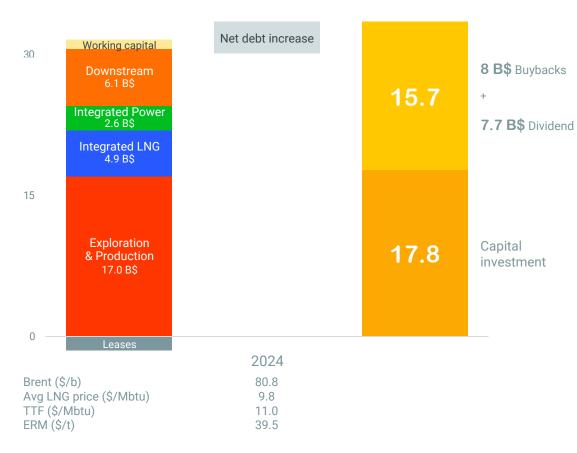
- → Acquiring flexible assets (Texas, UK) to provide Clean Firm Power to customers
- → Building Integrated Power value chain in Germany

**2.6 B\$**Integrated Power CFFO

# Attractive shareholder distributions while keeping a strong balance sheet



### 2024 Cash flow allocation



→ 29.9 B\$ CFFO<sup>(1)</sup>

- → 18.3 B\$ Adj. net income, TotalEnergies share
  - 14.8% ROACE
  - 15.8% Return on Equity
  - 15.8 B\$ IFRS net income
- → **8.3**% gearing at end-24, ~**9.5**% normalized gearing<sup>(2)</sup>
- → 15.7 B\$ of dividends + buybacks<sup>(3)</sup>

2024 Results

<sup>(1)</sup> Including (0.7) B\$ Corporate

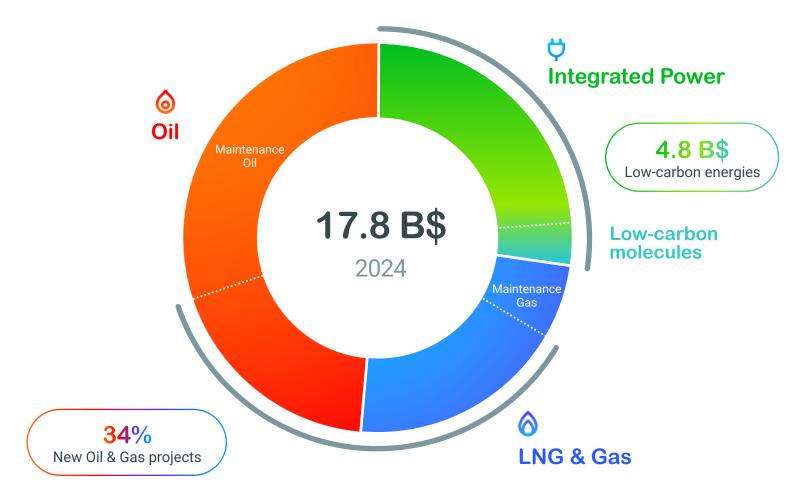
<sup>(2) 1.5</sup> B\$ of exceptional working capital items at end-2024

<sup>(3)</sup> Including coverage of employees share grant plans



# Disciplined Capex within guidance





# 2024 FIDs from our rich Upstream hopper



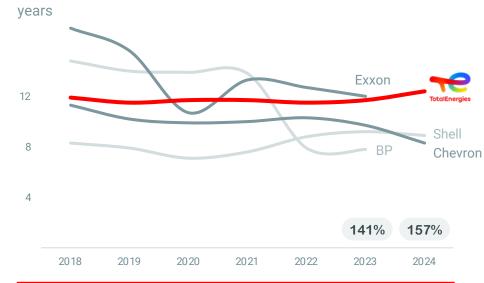
3%/y production growth through 2030 while successfully replenishing portfolio

#### **2024 Project sanctions** Oil Op. Production capacity Share First Oil 220 kboe/d 2028 GranMorqu Suriname 40%\* Kaminho 70 kboe/d 40% 2028 Angola 225 kboe/d 15% 2029 Atapu 2 Brazil Sepia 2 225 kboe/d 16.9% Brazil 2029 Gas & LNG Production capacity Op. Share First Gas/LNG Marsa LNG 80% 2028 1 Mtpa Oman Ubeta Nigeria 70 kboe/d 40% 2027

- → Anchoring 3%/y accretive production growth through 2030
- → De-risking project costs with largely lumpsum EPC contracts

### Reserves replacements

### Proved reserves life index



### 157% reserves replacement in 2024, 150% organic

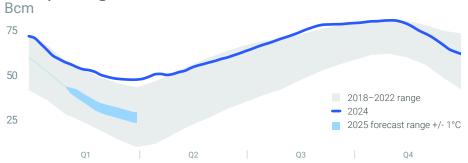
- → 12.4 years proved reserves
- → 18.5 years proved + probable reserves

2024 Results

### Integrated LNG: 4Q24 benefiting from improved markets

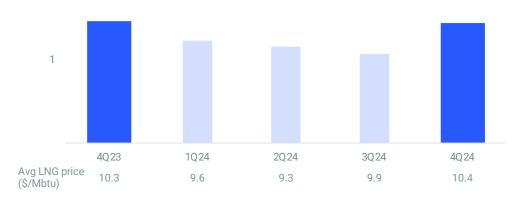






### **iLNG Adjusted NOI**

B\$



### 2024: Facing low volatility in European gas market

- → Mild winter 2023/24 leading to high stock levels in 2024 + low gas demand
  - → Low volatility
- → Limited trading opportunities because of balanced worldwide LNG market (modest growth in China)

### Tighter market expected in 2025

- → Colder winter 2024/25 and low end-of-season storage expected in 2025
- → End of Russia-Ukraine transit agreement
- → Tightness in Europe leading to more competition between Europe and Asia with more opportunities for arbitrage on Atlantic flexible cargoes

# 2024: Integrated Power model yielding results

Reaching our objective of > 2.5 B\$ CFFO













	2021		2024	
Production TWh o/w Renewables TWh	21 7	7	<b>41</b> 26	
CFFO B\$	0.7	7	2.6	
NOI B\$	0.7	7	2.2	
ROACE	7%	7	10%	

### **Growing flexible capacities**

- → Acquisition of gas-fired plants in the US (1.5 GW) and in the UK (1.3 GW)
- → Acquisition of **Kyon**, a major player in the **BESS** market in Germany

### Consolidating our Renewables portfolio

- → 1.2 GW successfully farmed-down = 1 B\$ of capital recycled with > 10% return
- → Acquisition of **VSB** in Germany: a renewable developer with a pipeline of 18 GW

### Strengthening our differentiated road to market

- → Capturing **premium prices** through **Clean Firm Power:** ~3 TWh sold to large industrial and big techs
- → Acquisition of **Quadra**, a renewable aggregator in Germany (10 TWh in 2024)

# Steadily reducing emissions, ahead of objectives



		2015	2023	2024 Objectives Realizations		
Scope 1+2	Oil & Gas facilities	Vs 2015	- 34%		- 36%	
operated Mt CO <sub>2</sub>		46	30.3		29.4	
	CCGT	0	4.3		4.9	
	Overall scope 1+2	46	35	< 38.8	34	
Methane operated kt CH <sub>4</sub>		Vs 2020	- 47%	- 50%	-55%	
		96	34		29	
Lifecycle ca intensity* (Scope 1+2+3) g CO <sub>2</sub> e/MJ	ırbon	73	- 13%	- 14%	-17%	

### Relentlessly tracking methane

### 2024 achievements

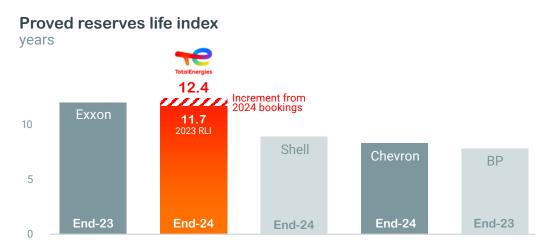
- → 50% target (vs. 2020) reached a year early
- → Gabon: **routine flaring eliminated**, 2 years early
- → Decision to deploy **continuous detection systems** across all operated upstream sites

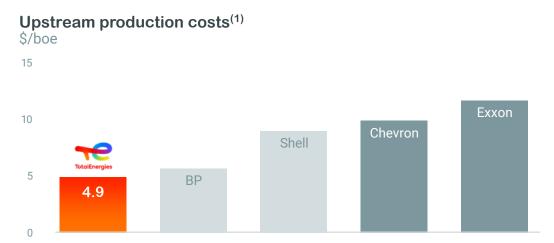
### 2025 improved targets: - 60%

- → Deployment of ~13 000 equipment for continuous methane tracking
- → Further **technological improvements**: switch gas instrument to air, flare tips replacement...

# Deep low cost portfolio delivering superior returns and shareholder distributions







# ROACE full-year 2024<sup>(2)</sup> % 20% 10% BP Shell Chevron

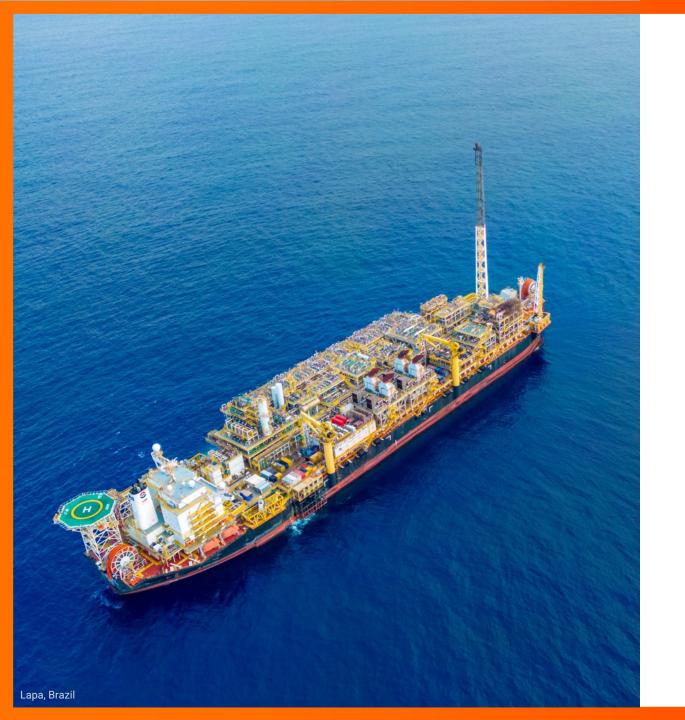


Dividend per Share<sup>(3)</sup>

(1) ASC 932; 2023 for peers

(2) BP: 12 MR at end 3Q24

(3) Interim dividend 4Q24 vs 4Q19 in announced currency. BP: 3Q24 vs 3Q19



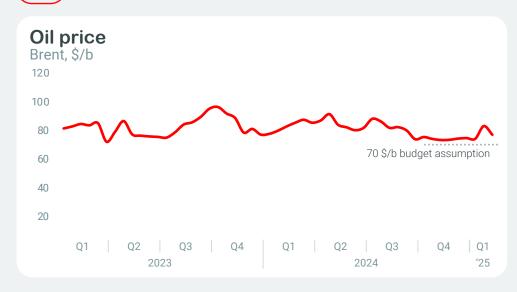


2025
Delivering accretive growth and resilient shareholder returns

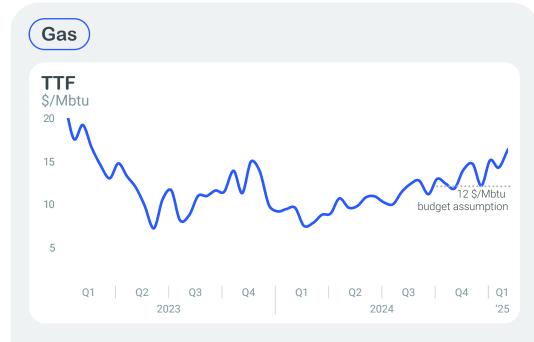
### 2025 Oil and LNG market drivers







- → Oil demand growth expected at 1.1 Mb/d in 2025 vs. 0.8 Mb/d in 2024, supported by emerging Asia (IEA)
- → Non-OPEC strong supply growth, supported by US policy
- → OPEC+ taking actions to balance the market



- → Limited additional LNG capacity (+5%) on stream in 2025, with delays at key projects
- → In **Europe**, lower Russia pipeline flow and low storage levels will increase LNG call in 2025
- → Asia and Europe to compete for LNG supply



# Strong differentiated growth in 2025



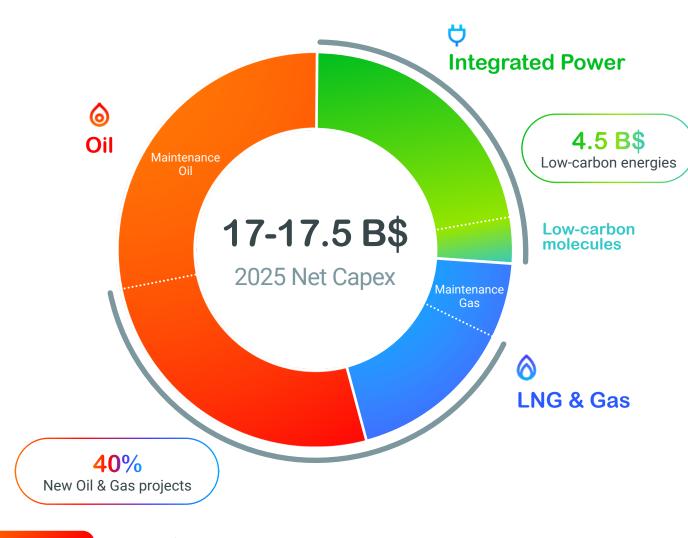
### 2025 objectives

More energy	Energy production growth	+ 5%*
	Upstream production growth	> + 3%
	Electricity net production	> 50 TWh*
	Refining utilization rate	> 85%
	LNG Sales	<b>&gt; 40</b> Mt
	Renewables gross installed capacity	<b>35</b> GW
Less emissions	Scope 1+2 from operated facilities	< 37 MtCO <sub>2</sub> e
	Methane from operated facilities vs 2020	- 60%
	Lifecycle carbon intensity** vs 2015	> -17%
Growing free cash flow	Upstream production costs ASC 932	<b>&lt; 5</b> \$/boe
	CAPEX	<b>17-17.5</b> B\$
	CFFO 70\$/bbl Brent, 12\$/Mbtu TTF and 35\$/t ERM	> <b>29</b> B\$ at 70 \$/bbl

<sup>\*</sup> Assuming 35% flexible capacity utilization rate
\*\* Lifecycle carbon intensity of energy products sold used by end-customers - See Sustainability & Climate 2024 Progress Report

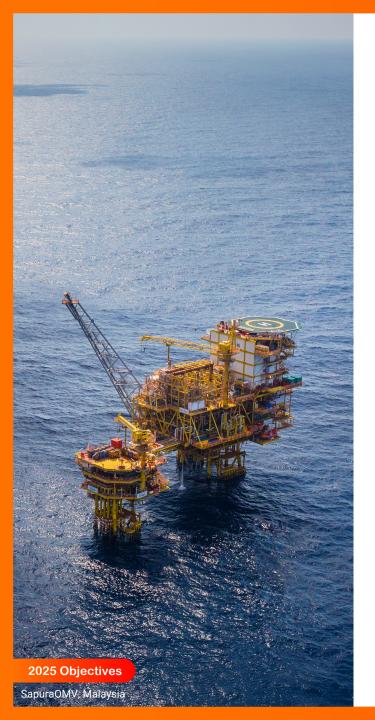
# 2025: Streamlined capital investment to accretive growth opportunities





### 2025 Organic Capex ~17 B\$

- → Reduced Organic Capex from 18 B\$ guidance\* to 17 B\$
- → Focus on core growth projects, through largely lumpsum EPC contracts
- Spanning low equity model in low-carbon molecules and EV charging
- → Additional 1 B\$ Organic Capex flexibility available in case of challenging market conditions



# Ramp-ups and start-ups fueling 2025 production growth at > 3%



New projects ~ +150 kboe/d in 2025

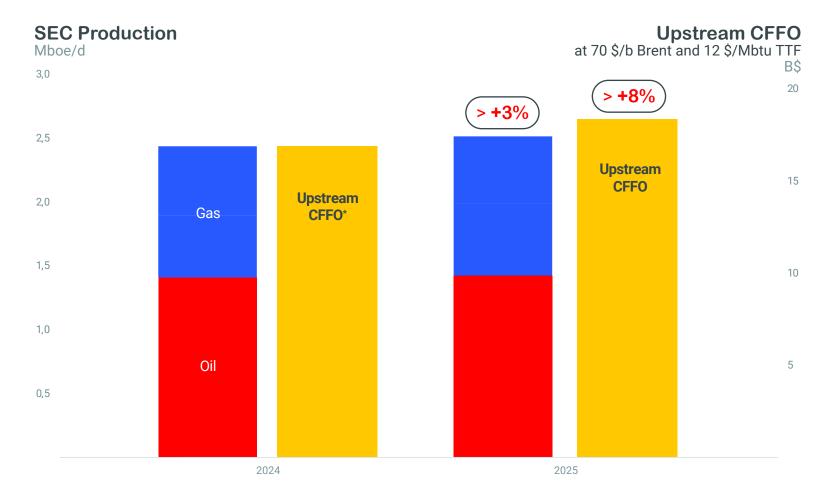
						2024			2025		25	
		kboe/d	share	op.	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Mero 2	Brazil	180	19.3%		•		$\longrightarrow$	<b>⊘</b>				
Anchor	US	75	37.1%				<b>•</b>		<b>→</b>	<b>②</b>		
Fenix	Argentina	70	37.5%	•			<b>•</b>	$\rightarrow$	<b>&gt;</b>			
Mero 3	Brazil	180	19.3%					<b>•</b>	$\longrightarrow$	Ø.		
Tyra	Denmark	70	43.2%	•				•	$\longrightarrow$	<b>②</b>		
SK408, Jerun	Malaysia	160	40%	•				<b>•</b>	<b>&gt;</b>			
Al Shaheen ext.	Qatar	40	30%					•	<b>②</b>			
Ballymore	US	75	40%							<b>&gt;</b>	$\rightarrow$	<b>9</b>
Mero 4	Brazil	180	19.3%								<b>•</b>	$\rightarrow$



# Growing cash-accretive production



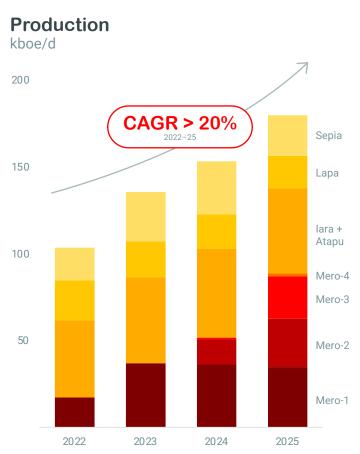
Upstream cash flow growth outpacing production growth



### Brazil: #1 in cash-flow in 2025 with more to come







### Strong accretive growth

- → 8 FPSOs in production, 1 start-up expected in 2025, 2 under construction
- → Further production growth expected from 2024 FIDs Sepia & Atapu 2, with start-ups in 2029
- → Further exploration potential

> x3 SEC Production 2021-2025 > 35 \$/boe CFFO in 2025 at 70\$/bbl

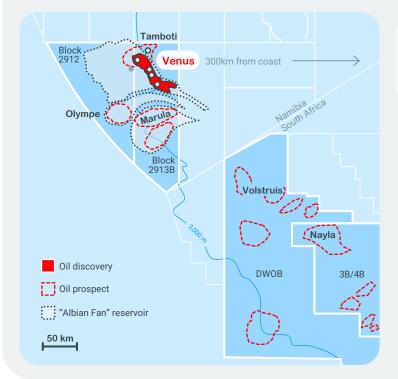
> 1 B\$ 2025 Net Investment ~ 1.4 B\$
Free Cash Flow
in 2025 at 70\$/bbl

# Namibia: advancing towards a first project



### Block 2913B at the heart of the system

Better density, better permeability than neighboring blocks



One thick reservoir 80-120 m

Oil in place density 10-20 Mbo/km<sup>2</sup>

Target **20** \$/boe Capex + Opex

Permeability **2-4** mD

### **Engineering a first development**

- → Two challenges: low permeability and high GOR
- → 150 kb/d oil production (~45° API) plateau with a long, shallow decline afterwards
- → Design to minimize emissions, targeting GHG intensity around 15 kgCO<sub>2</sub>e/boe

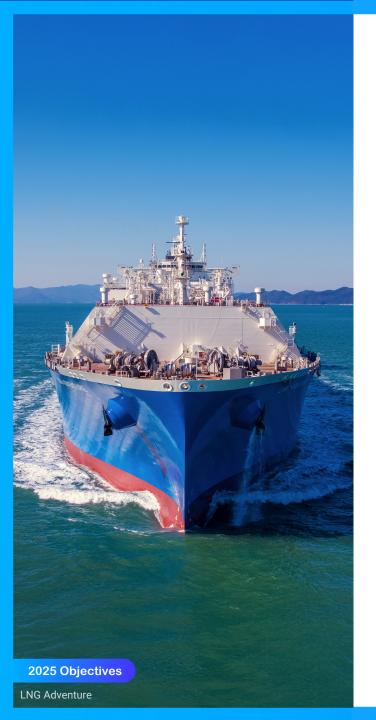


### Namibia: Continue to assess full potential

→ Pursue drilling program: Marula Q1 25, Olympe end-25

### **South Africa: promising plans** in the southern Orange Basin

→ Progressing permitting for 2026 drilling (Volstruis, Nayla...)

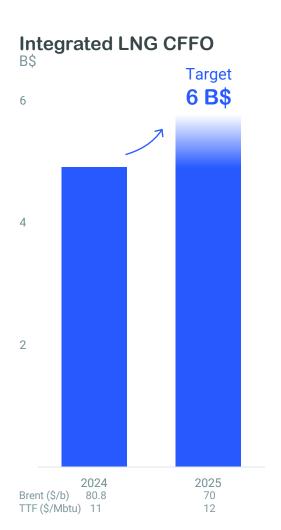


# 2025: leveraging our strong Atlantic position in a tighter market

**Rio Grande LNG North Field South** 

Marsa LNG, op.







### **Execute our marketing strategy**

→ Manage exposure to Henry Hub through US upstream gas integration

at end-24expected at end-25

→ Manage exposure to spot gas prices by transforming Henry Hub supply into oil-indexed sales

2027 (Train 1)

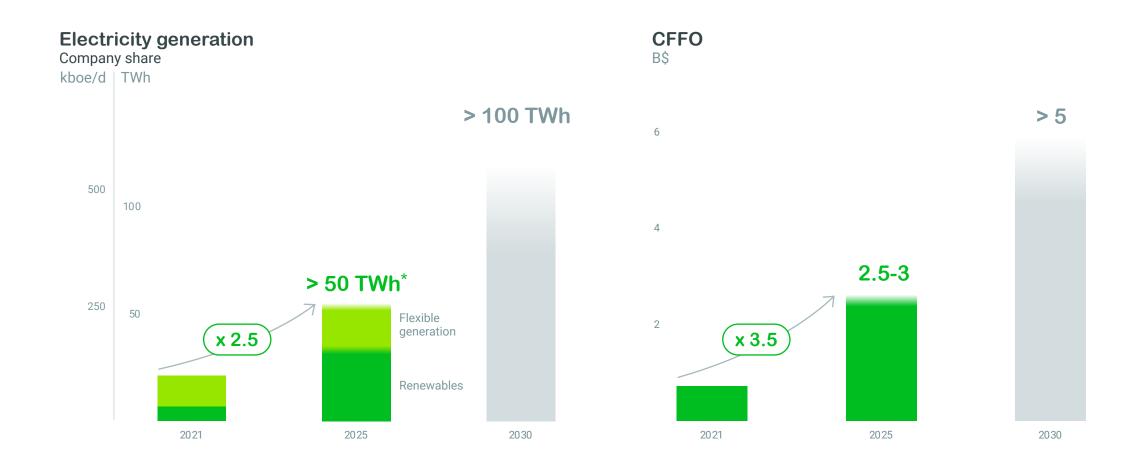
2028

2028

# 2025: Reaching a sizeable Integrated Power business



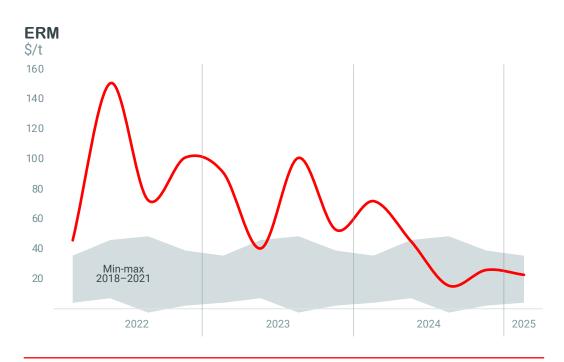
~10% of the energy produced by TotalEnergies, halfway to 2030 objectives



## Restoring Downstream cash flow in 2025

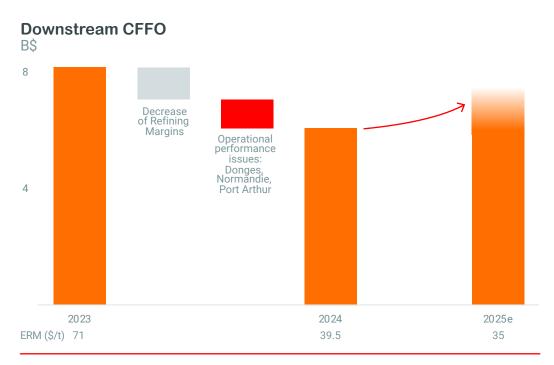
# **TotalEnergies**

### in a challenging environment





- → Abundant supply
- → Market normalization following the disruption in Russian supply
- → Refining capacity shutdowns to resume in 2025



### Focusing on operational excellence in Refining & Chemicals

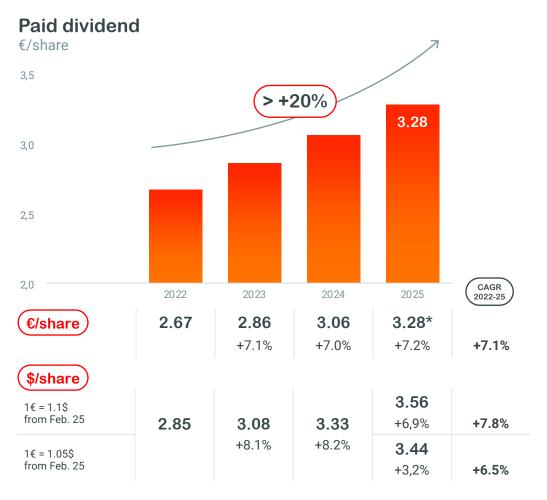
- → Discipline on costs
- Deliver energy efficiency savings programs: 100 M\$/y savings from 2025
- → Focus on plant availability (target > 85% utilization)

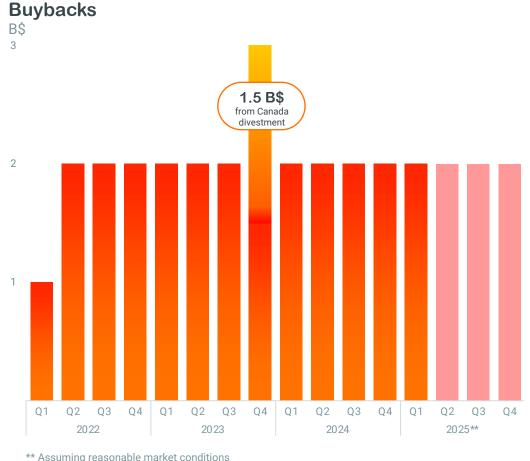
Targeting 7 B\$ Downstream CFFO in 2025 supported by resilient Marketing & Trading

# Strong track record of dividend growth and consistent buybacks pursued in 2025



2024 dividend proposed at 3.22 €/share with final dividend increasing by 7.6% to 0.85 €/share





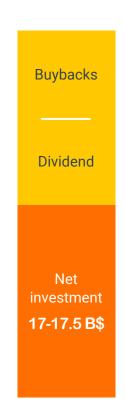
# 2025: Delivering consistent superior shareholder returns



While maintaining a strong balance sheet to navigate an uncertain environment

### 2025 CFFO and cash flow allocation





### Resilient superior shareholder returns

- → 2024 dividend growth +7%: 3.22 vs 3.01 €/share
- 2025 Buybacks: pursuing 2 B\$/qtr assuming reasonable market conditions
- $\rightarrow$  Pay-out > 40%

Strong balance sheet: normalized gearing ~9.5% end-24

 $\rightarrow$  At 70 \$/b, gearing at **12-13%** by end-25

### 2025 CFFO sensitivities

- +2.8 B\$/y for +10 \$/b Brent\*
- +0.4 B\$/y for +2 \$/Mbtu TTF
- +0.5 B\$/y for +10 \$/t ERM

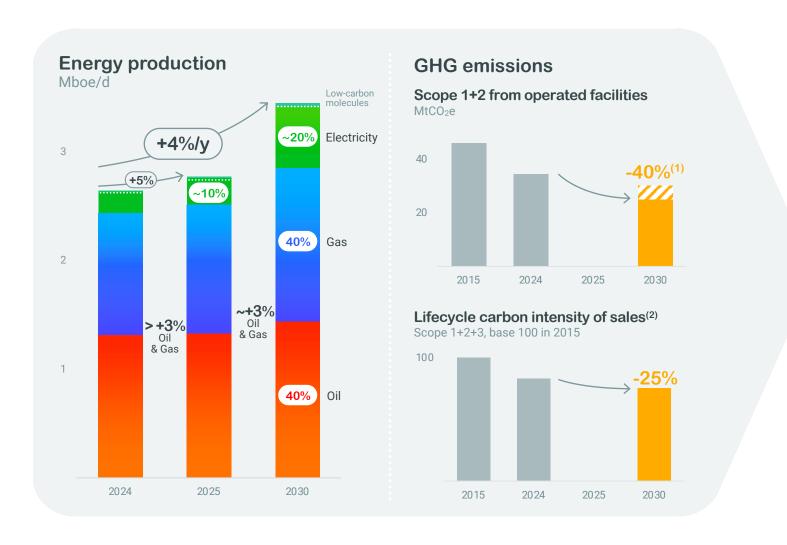
TTF (\$/Mbtu)

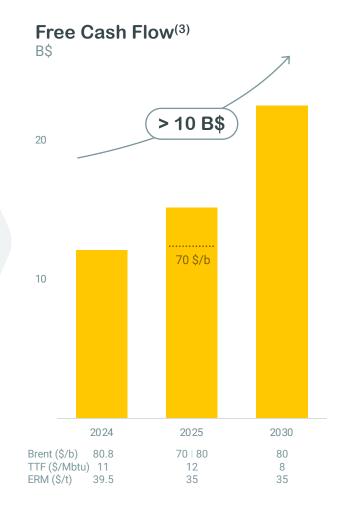
ERM (\$/t)

12

# More energy, less emissions, growing free cash flow







(1) Net of nature-based carbon sinks

(2) Lifecycle carbon intensity of energy products sold used by end-customers – See Sustainability & Climate 2024 Progress Report

(3) Free Cash Flow = CFFO - Net investments



### More energy, less emissions, growing free cash flow



# Strategic consistency, growth and resilience

De-risked high-margin growth from deep upstream portfolio

LNG growth: de-risking exposure to spot gas

Integrated Power: on the way to 12% ROACE

> 40% payout through the cycles: growing dividend, sustained share buybacks

Disciplined Capex & Opex, low-cost operator

Low breakeven portfolio

**Strong balance sheet** 



# Disclaimer

The terms "TotalEnergies", "TotalEnergies company" and "Company" in this document are used to designate TotalEnergies SE and the consolidated entities directly or indirectly controlled by TotalEnergies SE. Likewise, the words "we", "us" and "our" may also be used to refer to these entities or their employees. The entities in which TotalEnergies SE directly or indirectly owns a shareholding are separate and independent legal entities.

This document presents the results for the fourth quarter of 2024 and the full year of 2024 from the consolidated financial statements of TotalEnergies SE as of December 31, 2024 (unaudited). The audit procedures by the Statutory Auditors are underway. The consolidated financial statements (unaudited) are available on the website totalenergies.com. This document does not constitute the annual financial report (rapport financier annuel) within the meaning of article L.451.1.2 of the French monetary and financial code (code monétaire et financier).

This document may contain forward-looking statements (including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995), notably with respect to the financial condition. results of operations, business activities and strategy of TotalEnergies. This document may also contain statements regarding the perspectives, objectives, areas of improvement and goals of TotalEnergies, including with respect to climate change and carbon neutrality (net zero emissions). An ambition expresses an outcome desired by TotalEnergies, it being specified that the means to be deployed do not depend solely on TotalEnergies. These forward-looking statements may generally be identified by the use of the future or conditional tense or forward-looking words such as "will", "should", "could", "would", "may", "likely", "might", "envisions", "intends", "anticipates", "believes", "considers", "plans", "expects", "thinks", "targets", "aims" or similar terminology. Such forward-looking statements included in this document are based on economic data, estimates and assumptions prepared in a given economic, competitive and regulatory environment and considered to be reasonable by TotalEnergies as of the date of this document. These forward-looking statements are not historical data and should not be interpreted as assurances that the perspectives, objectives or goals announced will be achieved. They may prove to be inaccurate in the future, and may evolve or be modified with a significant difference between the actual results and those initially estimated, due to the uncertainties notably related to the economic. financial, competitive and regulatory environment, or due to the occurrence of risk factors, such as, notably, the price fluctuations in crude oil and natural gas, the evolution of the demand and price of petroleum products, the changes in production results and reserves estimates, the ability to achieve cost reductions and operating efficiencies without unduly disrupting business operations, changes in laws and regulations including those related to the environment and climate, currency fluctuations, technological innovations, meteorological conditions and events, as well as socio-demographic, economic and political developments, changes in market conditions, loss of market share and changes in consumer preferences, or pandemics, such as the COVID-19 pandemic. Additionally, certain financial information is based on estimates particularly in the assessment of the recoverable value of assets and potential impairments of assets relating thereto. Readers are cautioned not to consider forward-looking statements as accurate, but as an expression of the Company's views only as of the date this document is published. TotalEnergies SE and its subsidiaries have no obligation, make no commitment and expressly disclaim any responsibility to investors or any stakeholder to update or revise, particularly as a result of new information or future events, any forward-looking information or statement, objectives or trends contained in this document. In addition, the Company has not verified, and is under no obligation to verify any third-party data contained in this document or used in the estimates and assumptions or, more generally, forwardlooking statements published in this document. The information on risk factors that could have a significant adverse effect on TotalEnergies' business, financial condition, including its operating income and cash flow, reputation, outlook or the value of financial instruments issued by TotalEnergies is provided in the most recent version of the Universal Registration Document which is filed by TotalEnergies SE with the French Autorité des Marchés Financiers and the annual report on Form 20-F filed with the United States Securities and Exchange Commission ("SEC"). Additionally, the developments of environmental and climate change-related issues in this document are based on various frameworks and the interests of various stakeholders which are subject to evolve independently of our will. Moreover, our disclosures on such issues, including climate-related disclosures, may include information that is not necessarily "material" under US securities laws for SEC reporting purposes or under applicable securities law.

Financial information by business segment is reported in accordance with the internal reporting system and shows internal segment information that is used to manage and measure the performance of TotalEnergies. In addition to IFRS measures, certain alternative performance indicators are presented, such as performance indicators excluding the adjustment items described below (adjusted operating income, adjusted net income), return on equity (ROE), return on average capital employed (ROACE), gearing ratio, operating cash flow before working capital changes, the shareholder rate of return. These indicators are meant to facilitate the analysis of the financial performance of TotalEnergies and the comparison of income between periods. They allow investors to track the measures used internally to manage and measure the performance of TotalEnergies.

These adjustment items include:

#### 1. Special items

Due to their unusual nature or particular significance, certain transactions qualifying as "special items" are excluded from the business segment figures. In general, special items relate to transactions that are significant, infrequent or unusual. However, in certain instances, transactions such as restructuring costs or assets disposals, which are not considered to be representative of the normal course of business, may qualify as special items although they may have occurred in prior years or are likely to occur in following years.

#### 2. Inventory valuation effect

In accordance with IAS 2, TotalEnergies values inventories of petroleum products in its financial statements according to the First-In, First-Out (FIFO) method and other inventories using the weighted-average cost method. Under the FIFO method, the cost of inventory is based on the historic cost of acquisition or manufacture rather than the current replacement cost. In volatile energy markets, this can have a significant distorting effect on the reported income. Accordingly, the adjusted results of the Refining & Chemicals and Marketing & Services segments are presented according to the replacement cost method. This method is used to assess the segments' performance and facilitate the comparability of the segments' performance with those of its main competitors.

In the replacement cost method, which approximates the Last-In, First-Out (LIFO) method, the variation of inventory values in the statement of income is, depending on the nature of the inventory, determined using either the month-end prices differential between one period and another or the average prices of the period rather than the historical value. The inventory valuation effect is the difference between the results under the FIFO and the replacement cost methods.

#### 3. Effect of changes in fair value

The effect of changes in fair value presented as an adjustment item reflects, for trading inventories and storage contracts, differences between internal measures of performance used by TotalEnergies' Executive Committee and the accounting for these transactions under IFRS.

IFRS requires that trading inventories be recorded at their fair value using period-end spot prices. In order to best reflect the management of economic exposure through derivative transactions, internal indicators used to measure performance include valuations of trading inventories based on forward prices. TotalEnergies, in its trading activities, enters into storage contracts, whose future effects are recorded at fair value in TotalEnergies' internal economic performance. IFRS precludes recognition of this fair value effect. Furthermore, TotalEnergies enters into derivative instruments to risk manage certain operational contracts or assets. Under IFRS, these derivatives are recorded at fair value while the underlying operational transactions are recorded as they occur. Internal indicators defer the fair value on derivatives to match with the transaction occurrence.

The adjusted results (adjusted operating income, adjusted net operating income, adjusted net income) are defined as replacement cost results, adjusted for special items, excluding the effect of changes in fair value.

Euro amounts presented for the fully adjusted-diluted earnings per share represent dollar amounts converted at the average euro-dollar (€-\$) exchange rate for the applicable period and are not the result of financial statements prepared in euros.

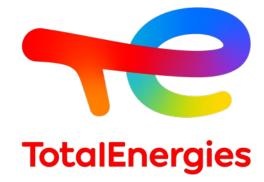
Cautionary Note to U.S. Investors – The SEC permits oil and gas companies, in their filings with the SEC, to separately disclose proved, probable and possible reserves that a company has determined in accordance with SEC rules. We may use certain terms in this document, such as "potential reserves" or "resources", that the SEC's guidelines strictly prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the disclosure in the Form 20-F of TotalEnergies SE, File N° 1-10888, available from us at 2, place Jean Millier – Arche Nord Coupole/Regnault - 92078 Paris-La Défense Cedex, France, or at our website totalenergies.com. You can also obtain this form from the SEC by calling 1-800-SEC-0330 or on the SEC's website sec.gov.

# **Corporate Communications TotalEnergies SE**

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Share capital: €5,994,199,152.50 Registered in Nanterre: RCS 542 051 180



# For more information go to totalenergies.com













