

## CONSOLIDATED STATEMENT OF INCOME

### TOTAL

(unaudited)

(M\$) <sup>(a)</sup>	3 <sup>rd</sup> quarter 2019	2 <sup>nd</sup> quarter 2019	3 <sup>rd</sup> quarter 2018
<b>Sales</b>	<b>48,589</b>	<b>51,242</b>	<b>54,717</b>
Excise taxes	(6,051)	(6,040)	(6,317)
Revenues from sales	42,538	45,202	48,400
Purchases, net of inventory variation	(27,898)	(30,390)	(32,351)
Other operating expenses	(6,362)	(7,078)	(6,873)
Exploration costs	(96)	(170)	(234)
Depreciation, depletion and impairment of tangible assets and mineral interests	(4,173)	(3,661)	(3,279)
Other income	167	321	581
Other expense	(559)	(189)	(355)
Financial interest on debt	(598)	(568)	(536)
Financial income and expense from cash & cash equivalents	-	(42)	(63)
Cost of net debt	(598)	(610)	(599)
Other financial income	163	326	290
Other financial expense	(178)	(188)	(171)
Net income (loss) from equity affiliates	1,381	812	918
Income taxes	(1,540)	(1,571)	(2,240)
<b>Consolidated net income</b>	<b>2,845</b>	<b>2,804</b>	<b>4,087</b>
Group share	2,800	2,756	3,957
Non-controlling interests	45	48	130
Earnings per share (\$)	1.05	1.01	1.48
Fully-diluted earnings per share (\$)	1.04	1.00	1.47

(a) Except for per share amounts.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

### TOTAL

(unaudited)

(M\$)	3 <sup>rd</sup> quarter 2019	2 <sup>nd</sup> quarter 2019	3 <sup>rd</sup> quarter 2018
<b>Consolidated net income</b>	<b>2,845</b>	<b>2,804</b>	<b>4,087</b>
<b>Other comprehensive income</b>			
Actuarial gains and losses	5	(223)	33
Change in fair value of investments in equity instruments	19	74	(2)
Tax effect	(1)	59	(13)
Currency translation adjustment generated by the parent company	(3,520)	1,057	(511)
<b>Items not potentially reclassifiable to profit and loss</b>	<b>(3,497)</b>	<b>967</b>	<b>(493)</b>
Currency translation adjustment	1,207	(619)	93
Cash flow hedge	(202)	(246)	55
Variation of foreign currency basis spread	(4)	43	(39)
Share of other comprehensive income of equity affiliates, net amount	73	(135)	(142)
Other	(6)	1	(2)
Tax effect	69	69	(9)
<b>Items potentially reclassifiable to profit and loss</b>	<b>1,137</b>	<b>(887)</b>	<b>(44)</b>
<b>Total other comprehensive income (net amount)</b>	<b>(2,360)</b>	<b>80</b>	<b>(537)</b>
<b>Comprehensive income</b>	<b>485</b>	<b>2,884</b>	<b>3,550</b>
Group share	462	2,797	3,436
Non-controlling interests	23	87	114

## CONSOLIDATED STATEMENT OF INCOME

### TOTAL

(unaudited)

(M\$) <sup>(a)</sup>	9 months 2019	9 months 2018
<b>Sales</b>	<b>151,036</b>	<b>156,868</b>
Excise taxes	(18,172)	(19,074)
Revenues from sales	132,864	137,794
Purchases, net of inventory variation	(88,009)	(92,396)
Other operating expenses	(20,165)	(20,571)
Exploration costs	(554)	(596)
Depreciation, depletion and impairment of tangible assets and mineral interests	(11,300)	(9,630)
Other income	735	1,356
Other expense	(957)	(958)
Financial interest on debt	(1,727)	(1,404)
Financial income and expense from cash & cash equivalents	(70)	(158)
Cost of net debt	(1,797)	(1,562)
Other financial income	649	851
Other financial expense	(561)	(500)
Net income (loss) from equity affiliates	2,904	2,505
Income taxes	(5,020)	(5,923)
<b>Consolidated net income</b>	<b>8,789</b>	<b>10,370</b>
Group share	8,667	10,314
Non-controlling interests	122	56
Earnings per share (\$)	3.22	3.87
Fully-diluted earnings per share (\$)	3.20	3.85

(a) Except for per share amounts.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

### TOTAL

(unaudited)

	9 months 2019	9 months 2018
<b>(M\$)</b>		
<b>Consolidated net income</b>	<b>8,789</b>	<b>10,370</b>
<b>Other comprehensive income</b>		
Actuarial gains and losses	(54)	100
Change in fair value of investments in equity instruments	126	3
Tax effect	13	(31)
Currency translation adjustment generated by the parent company	(3,994)	(3,141)
<b>Items not potentially reclassifiable to profit and loss</b>	<b>(3,909)</b>	<b>(3,069)</b>
Currency translation adjustment	1,394	1,061
Cash flow hedge	(575)	310
Variation of foreign currency basis spread	50	(66)
Share of other comprehensive income of equity affiliates, net amount	326	(274)
Other	(4)	(4)
Tax effect	176	(84)
<b>Items potentially reclassifiable to profit and loss</b>	<b>1,367</b>	<b>943</b>
<b>Total other comprehensive income (net amount)</b>	<b>(2,542)</b>	<b>(2,126)</b>
<b>Comprehensive income</b>	<b>6,247</b>	<b>8,244</b>
<i>Group share</i>	6,099	8,242
<i>Non-controlling interests</i>	148	2

## CONSOLIDATED BALANCE SHEET

### TOTAL

	September 30, 2019	June 30, 2019	December 31, 2018	September 30, 2018
(M\$)	(unaudited)	(unaudited)		(unaudited)
<b>ASSETS</b>				
<b>Non-current assets</b>				
Intangible assets, net	31,539	29,229	28,922	27,356
Property, plant and equipment, net	116,900	118,063	113,324	115,136
Equity affiliates : investments and loans	27,172	26,473	23,444	23,402
Other investments	1,738	1,660	1,421	1,602
Non-current financial assets	767	771	680	1,129
Deferred income taxes	5,689	6,022	6,663	5,186
Other non-current assets	2,264	2,306	2,509	3,167
<b>Total non-current assets</b>	<b>186,069</b>	<b>184,524</b>	<b>176,963</b>	<b>176,978</b>
<b>Current assets</b>				
Inventories, net	16,226	16,410	14,880	19,689
Accounts receivable, net	18,568	20,349	17,270	20,010
Other current assets	14,925	15,958	14,724	18,613
Current financial assets	3,781	3,536	3,654	3,553
Cash and cash equivalents	27,454	26,723	27,907	25,252
Assets classified as held for sale	418	-	1,364	207
<b>Total current assets</b>	<b>81,372</b>	<b>82,976</b>	<b>79,799</b>	<b>87,324</b>
<b>Total assets</b>	<b>267,441</b>	<b>267,500</b>	<b>256,762</b>	<b>264,302</b>
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>				
<b>Shareholders' equity</b>				
Common shares	8,300	8,301	8,227	8,304
Paid-in surplus and retained earnings	123,805	123,351	120,569	123,167
Currency translation adjustment	(13,297)	(11,177)	(11,313)	(10,321)
Treasury shares	(3,814)	(3,613)	(1,843)	(2,957)
<b>Total shareholders' equity - Group share</b>	<b>114,994</b>	<b>116,862</b>	<b>115,640</b>	<b>118,193</b>
<b>Non-controlling interests</b>	<b>2,319</b>	<b>2,362</b>	<b>2,474</b>	<b>2,430</b>
<b>Total shareholders' equity</b>	<b>117,313</b>	<b>119,224</b>	<b>118,114</b>	<b>120,623</b>
<b>Non-current liabilities</b>				
Deferred income taxes	11,333	11,486	11,490	12,138
Employee benefits	3,273	3,375	3,363	3,308
Provisions and other non-current liabilities	20,903	21,629	21,432	18,740
Non-current financial debt	47,923	45,394	40,129	41,088
<b>Total non-current liabilities</b>	<b>83,432</b>	<b>81,884</b>	<b>76,414</b>	<b>75,274</b>
<b>Current liabilities</b>				
Accounts payable	26,237	27,059	26,134	28,100
Other creditors and accrued liabilities	24,728	22,686	22,246	24,429
Current borrowings	14,631	16,221	13,306	15,180
Other current financial liabilities	769	426	478	669
Liabilities directly associated with the assets classified as held for sale	331	-	70	27
<b>Total current liabilities</b>	<b>66,696</b>	<b>66,392</b>	<b>62,234</b>	<b>68,405</b>
<b>Total liabilities &amp; shareholders' equity</b>	<b>267,441</b>	<b>267,500</b>	<b>256,762</b>	<b>264,302</b>

## CONSOLIDATED STATEMENT OF CASH FLOW

### TOTAL

(unaudited)

(M\$)	3 <sup>rd</sup> quarter 2019	2 <sup>nd</sup> quarter 2019	3 <sup>rd</sup> quarter 2018
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Consolidated net income	2,845	2,804	4,087
Depreciation, depletion, amortization and impairment	4,242	3,819	3,477
Non-current liabilities, valuation allowances and deferred taxes	235	239	320
(Gains) losses on disposals of assets	(74)	(191)	(267)
Undistributed affiliates' equity earnings	(876)	(168)	(416)
(Increase) decrease in working capital	1,523	(317)	(1,578)
Other changes, net	311	65	113
<b>Cash flow from operating activities</b>	<b>8,206</b>	<b>6,251</b>	<b>5,736</b>
<b>CASH FLOW USED IN INVESTING ACTIVITIES</b>			
Intangible assets and property, plant and equipment additions	(2,210)	(2,881)	(3,352)
Acquisitions of subsidiaries, net of cash acquired	(4,385)	(208)	(2,714)
Investments in equity affiliates and other securities	(258)	(437)	(271)
Increase in non-current loans	(242)	(370)	(147)
<b>Total expenditures</b>	<b>(7,095)</b>	<b>(3,896)</b>	<b>(6,484)</b>
Proceeds from disposals of intangible assets and property, plant and equipment	63	155	113
Proceeds from disposals of subsidiaries, net of cash sold	(1)	(1)	(11)
Proceeds from disposals of non-current investments	40	58	107
Repayment of non-current loans	162	353	688
<b>Total divestments</b>	<b>264</b>	<b>565</b>	<b>897</b>
<b>Cash flow used in investing activities</b>	<b>(6,831)</b>	<b>(3,331)</b>	<b>(5,587)</b>
<b>CASH FLOW USED IN FINANCING ACTIVITIES</b>			
Issuance (repayment) of shares:			
- Parent company shareholders	1	449	16
- Treasury shares	(420)	(1,279)	(844)
Dividends paid:			
- Parent company shareholders	-	(2,935)	-
- Non-controlling interests	(21)	(93)	(9)
Net issuance (repayment) of perpetual subordinated notes	-	-	-
Payments on perpetual subordinated notes	-	(175)	-
Other transactions with non-controlling interests	-	-	(621)
Net issuance (repayment) of non-current debt	4,466	2,331	2,146
Increase (decrease) in current borrowings	(3,209)	37	(1,965)
Increase (decrease) in current financial assets and liabilities	(310)	(164)	69
<b>Cash flow from (used in) financing activities</b>	<b>507</b>	<b>(1,829)</b>	<b>(1,208)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>1,882</b>	<b>1,091</b>	<b>(1,059)</b>
Effect of exchange rates	(1,151)	200	(164)
Cash and cash equivalents at the beginning of the period	26,723	25,432	26,475
<b>Cash and cash equivalents at the end of the period</b>	<b>27,454</b>	<b>26,723</b>	<b>25,252</b>

## CONSOLIDATED STATEMENT OF CASH FLOW

### TOTAL

(unaudited)

(M\$)	9 months 2019	9 months 2018
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Consolidated net income	8,789	10,370
Depreciation, depletion, amortization and impairment	11,777	10,031
Non-current liabilities, valuation allowances and deferred taxes	614	469
(Gains) losses on disposals of assets	(438)	(540)
Undistributed affiliates' equity earnings	(1,350)	(973)
(Increase) decrease in working capital	(1,764)	(5,656)
Other changes, net	458	362
<b>Cash flow from operating activities</b>	<b>18,086</b>	<b>14,063</b>
<b>CASH FLOW USED IN INVESTING ACTIVITIES</b>		
Intangible assets and property, plant and equipment additions	(7,795)	(12,530)
Acquisitions of subsidiaries, net of cash acquired	(4,593)	(3,428)
Investments in equity affiliates and other securities	(1,448)	(579)
Increase in non-current loans	(742)	(458)
<b>Total expenditures</b>	<b>(14,578)</b>	<b>(16,995)</b>
Proceeds from disposals of intangible assets and property, plant and equipment	226	2,395
Proceeds from disposals of subsidiaries, net of cash sold	145	(15)
Proceeds from disposals of non-current investments	306	691
Repayment of non-current loans	649	1,685
<b>Total divestments</b>	<b>1,326</b>	<b>4,756</b>
<b>Cash flow used in investing activities</b>	<b>(13,252)</b>	<b>(12,239)</b>
<b>CASH FLOW USED IN FINANCING ACTIVITIES</b>		
Issuance (repayment) of shares:		
- Parent company shareholders	451	498
- Treasury shares	(2,190)	(2,584)
Dividends paid:		
- Parent company shareholders	(4,765)	(4,208)
- Non-controlling interests	(114)	(93)
Net issuance (repayment) of perpetual subordinated notes	-	-
Payments on perpetual subordinated notes	(315)	(266)
Other transactions with non-controlling interests	(150)	(621)
Net issuance (repayment) of non-current debt	8,047	(282)
Increase (decrease) in current borrowings	(4,698)	(996)
Increase (decrease) in current financial assets and liabilities	(368)	(555)
<b>Cash flow from (used in) financing activities</b>	<b>(4,102)</b>	<b>(9,107)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>732</b>	<b>(7,283)</b>
Effect of exchange rates	(1,185)	(650)
Cash and cash equivalents at the beginning of the period	27,907	33,185
<b>Cash and cash equivalents at the end of the period</b>	<b>27,454</b>	<b>25,252</b>

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

### TOTAL

(unaudited)

(M\$)	Common shares issued		Paid-in surplus and retained earnings	Currency translation adjustment	Treasury shares		Shareholders' equity - Group Share	Non-controlling interests	Total shareholders' equity
	Number	Amount			Number	Amount			
<b>As of January 1, 2018</b>	<b>2,528,989,616</b>	<b>7,882</b>	<b>112,040</b>	<b>(7,908)</b>	<b>(8,376,756)</b>	<b>(458)</b>	<b>111,556</b>	<b>2,481</b>	<b>114,037</b>
Net income of the first nine months 2018	-	-	10,314	-	-	-	10,314	56	10,370
Other comprehensive income	-	-	341	(2,413)	-	-	(2,072)	(54)	(2,126)
<b>Comprehensive Income</b>	<b>-</b>	<b>-</b>	<b>10,655</b>	<b>(2,413)</b>	<b>-</b>	<b>-</b>	<b>8,242</b>	<b>2</b>	<b>8,244</b>
Dividend	-	-	(6,078)	-	-	-	(6,078)	(93)	(6,171)
Issuance of common shares	137,393,893	422	7,265	-	-	-	7,687	-	7,687
Purchase of treasury shares	-	-	-	-	(45,047,172)	(2,740)	(2,740)	-	(2,740)
Sale of treasury shares <sup>(a)</sup>	-	-	(241)	-	4,079,257	241	-	-	-
Share-based payments	-	-	246	-	-	-	246	-	246
Share cancellation	-	-	-	-	-	-	-	-	-
Net issuance (repayment) of perpetual subordinated notes	-	-	-	-	-	-	-	-	-
Payments on perpetual subordinated notes	-	-	(239)	-	-	-	(239)	-	(239)
Other operations with non-controlling interests	-	-	(455)	-	-	-	(455)	(57)	(512)
Other items	-	-	(26)	-	-	-	(26)	97	71
<b>As of September 30, 2018</b>	<b>2,666,383,509</b>	<b>8,304</b>	<b>123,167</b>	<b>(10,321)</b>	<b>(49,344,671)</b>	<b>(2,957)</b>	<b>118,193</b>	<b>2,430</b>	<b>120,623</b>
Net income of the fourth quarter 2018	-	-	1,132	-	-	-	1,132	48	1,180
Other comprehensive income	-	-	(361)	(992)	-	-	(1,353)	(15)	(1,368)
<b>Comprehensive Income</b>	<b>-</b>	<b>-</b>	<b>771</b>	<b>(992)</b>	<b>-</b>	<b>-</b>	<b>(221)</b>	<b>33</b>	<b>(188)</b>
Dividend	-	-	(1,803)	-	-	-	(1,803)	(4)	(1,807)
Issuance of common shares	18,809,197	54	1,101	-	-	-	1,155	-	1,155
Purchase of treasury shares	-	-	-	-	(27,719,309)	(1,588)	(1,588)	-	(1,588)
Sale of treasury shares <sup>(a)</sup>	-	-	1	-	-	(1)	-	-	-
Share-based payments	-	-	48	-	-	-	48	-	48
Share cancellation	(44,590,699)	(131)	(2,572)	-	44,590,699	2,703	-	-	-
Net issuance (repayment) of perpetual subordinated notes	-	-	-	-	-	-	-	-	-
Payments on perpetual subordinated notes	-	-	(76)	-	-	-	(76)	-	(76)
Other operations with non-controlling interests	-	-	(62)	-	-	-	(62)	(42)	(104)
Other items	-	-	(6)	-	-	-	(6)	57	51
<b>As of December 31, 2018</b>	<b>2,640,602,007</b>	<b>8,227</b>	<b>120,569</b>	<b>(11,313)</b>	<b>(32,473,281)</b>	<b>(1,843)</b>	<b>115,640</b>	<b>2,474</b>	<b>118,114</b>
Net income of the first nine months 2019	-	-	8,667	-	-	-	8,667	122	8,789
Other comprehensive income	-	-	(584)	(1,984)	-	-	(2,568)	26	(2,542)
<b>Comprehensive income</b>	<b>-</b>	<b>-</b>	<b>8,083</b>	<b>(1,984)</b>	<b>-</b>	<b>-</b>	<b>6,099</b>	<b>148</b>	<b>6,247</b>
Dividend	-	-	(5,781)	-	-	-	(5,781)	(114)	(5,895)
Issuance of common shares	26,388,503	73	1,269	-	-	-	1,342	-	1,342
Purchase of treasury shares	-	-	-	-	(40,871,207)	(2,189)	(2,189)	-	(2,189)
Sale of treasury shares <sup>(a)</sup>	-	-	(218)	-	4,278,158	218	-	-	-
Share-based payments	-	-	157	-	-	-	157	-	157
Share cancellation	-	-	-	-	-	-	-	-	-
Net issuance (repayment) of perpetual subordinated notes	-	-	(4)	-	-	-	(4)	-	(4)
Payments on perpetual subordinated notes	-	-	(280)	-	-	-	(280)	-	(280)
Other operations with non-controlling interests	-	-	-	-	-	-	-	(150)	(150)
Other items	-	-	10	-	-	-	10	(39)	(29)
<b>As of September 30, 2019</b>	<b>2,666,990,510</b>	<b>8,300</b>	<b>123,805</b>	<b>(13,297)</b>	<b>(69,066,330)</b>	<b>(3,814)</b>	<b>114,994</b>	<b>2,319</b>	<b>117,313</b>

<sup>(a)</sup>Treasury shares related to the restricted stock grants.



## INFORMATIONS BY BUSINESS SEGMENT

### TOTAL

(unaudited)

3 <sup>rd</sup> quarter 2019 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	1,631	3,667	21,338	21,951	2	-	48,589
Intersegment sales	7,761	573	8,341	155	15	(16,845)	-
Excise taxes	-	-	(713)	(5,338)	-	-	(6,051)
<b>Revenues from sales</b>	<b>9,392</b>	<b>4,240</b>	<b>28,966</b>	<b>16,768</b>	<b>17</b>	<b>(16,845)</b>	<b>42,538</b>
Operating expenses	(3,999)	(3,558)	(27,518)	(15,963)	(163)	16,845	(34,356)
Depreciation, depletion and impairment of tangible assets and mineral interests	(3,136)	(361)	(413)	(247)	(16)	-	(4,173)
<b>Operating income</b>	<b>2,257</b>	<b>321</b>	<b>1,035</b>	<b>558</b>	<b>(162)</b>	<b>-</b>	<b>4,009</b>
Net income (loss) from equity affiliates and other items	77	898	5	(15)	9	-	974
Tax on net operating income	(1,094)	(222)	(221)	(164)	70	-	(1,631)
<b>Net operating income</b>	<b>1,240</b>	<b>997</b>	<b>819</b>	<b>379</b>	<b>(83)</b>	<b>-</b>	<b>3,352</b>
Net cost of net debt							(507)
Non-controlling interests							(45)
<b>Net income - group share</b>							<b>2,800</b>

3 <sup>rd</sup> quarter 2019 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	12	-	-	-	-	12
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>-</b>	<b>12</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12</b>
Operating expenses	(100)	(41)	(96)	22	-	-	(215)
Depreciation, depletion and impairment of tangible assets and mineral interests	(153)	(9)	(22)	(2)	-	-	(186)
<b>Operating income<sup>(b)</sup></b>	<b>(253)</b>	<b>(38)</b>	<b>(118)</b>	<b>20</b>	<b>-</b>	<b>-</b>	<b>(389)</b>
Net income (loss) from equity affiliates and other items	(90)	599	(23)	(53)	-	-	433
Tax on net operating income	(151)	(138)	8	(1)	-	-	(282)
<b>Net operating income<sup>(b)</sup></b>	<b>(494)</b>	<b>423</b>	<b>(133)</b>	<b>(34)</b>	<b>-</b>	<b>-</b>	<b>(238)</b>
Net cost of net debt							(4)
Non-controlling interests							25
<b>Net income - group share</b>							<b>(217)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

- On operating income	-	-	(94)	25	-		
- On net operating income	-	-	(90)	19	-		

3 <sup>rd</sup> quarter 2019 (adjusted) (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	1,631	3,655	21,338	21,951	2	-	48,577
Intersegment sales	7,761	573	8,341	155	15	(16,845)	-
Excise taxes	-	-	(713)	(5,338)	-	-	(6,051)
<b>Revenues from sales</b>	<b>9,392</b>	<b>4,228</b>	<b>28,966</b>	<b>16,768</b>	<b>17</b>	<b>(16,845)</b>	<b>42,526</b>
Operating expenses	(3,899)	(3,517)	(27,422)	(15,985)	(163)	16,845	(34,141)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,983)	(352)	(391)	(245)	(16)	-	(3,987)
<b>Adjusted operating income</b>	<b>2,510</b>	<b>359</b>	<b>1,153</b>	<b>538</b>	<b>(162)</b>	<b>-</b>	<b>4,398</b>
Net income (loss) from equity affiliates and other items	167	299	28	38	9	-	541
Tax on net operating income	(943)	(84)	(229)	(163)	70	-	(1,349)
<b>Adjusted net operating income</b>	<b>1,734</b>	<b>574</b>	<b>952</b>	<b>413</b>	<b>(83)</b>	<b>-</b>	<b>3,590</b>
Net cost of net debt							(503)
Non-controlling interests							(70)
<b>Adjusted net income - group share</b>							<b>3,017</b>

3 <sup>rd</sup> quarter 2019 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	2,077	4,331	386	276	25	-	7,095
Total divestments	23	192	14	30	5	-	264
Cash flow from operating activities	5,007	401	1,575	1,483	(260)	-	8,206

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## INFORMATIONS BY BUSINESS SEGMENT

### TOTAL

(unaudited)

2 <sup>nd</sup> quarter 2019 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	2,273	3,789	22,509	22,671	-	-	51,242
Intersegment sales	7,586	632	8,293	139	36	(16,686)	-
Excise taxes	-	-	(761)	(5,279)	-	-	(6,040)
<b>Revenues from sales</b>	<b>9,859</b>	<b>4,421</b>	<b>30,041</b>	<b>17,531</b>	<b>36</b>	<b>(16,686)</b>	<b>45,202</b>
Operating expenses	(4,205)	(3,878)	(29,168)	(16,844)	(229)	16,686	(37,638)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,687)	(328)	(389)	(237)	(20)	-	(3,661)
<b>Operating income</b>	<b>2,967</b>	<b>215</b>	<b>484</b>	<b>450</b>	<b>(213)</b>	<b>-</b>	<b>3,903</b>
Net income (loss) from equity affiliates and other items	173	661	111	111	26	-	1,082
Tax on net operating income	(1,161)	(450)	46	(170)	64	-	(1,671)
<b>Net operating income</b>	<b>1,979</b>	<b>426</b>	<b>641</b>	<b>391</b>	<b>(123)</b>	<b>-</b>	<b>3,314</b>
Net cost of net debt							(510)
Non-controlling interests							(48)
<b>Net income - group share</b>							<b>2,756</b>

2 <sup>nd</sup> quarter 2019 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	(59)	-	-	-	-	(59)
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>-</b>	<b>(59)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(59)</b>
Operating expenses	-	(54)	(43)	(34)	-	-	(131)
Depreciation, depletion and impairment of tangible assets and mineral interests	(43)	(11)	(10)	-	-	-	(64)
<b>Operating income<sup>(b)</sup></b>	<b>(43)</b>	<b>(124)</b>	<b>(53)</b>	<b>(34)</b>	<b>-</b>	<b>-</b>	<b>(254)</b>
Net income (loss) from equity affiliates and other items	-	407	(49)	(7)	-	-	351
Tax on net operating income	-	(286)	28	9	-	-	(249)
<b>Net operating income<sup>(b)</sup></b>	<b>(43)</b>	<b>(3)</b>	<b>(74)</b>	<b>(32)</b>	<b>-</b>	<b>-</b>	<b>(152)</b>
Net cost of net debt							(4)
Non-controlling interests							25
<b>Net income - group share</b>							<b>(131)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

- On operating income	-	-	(6)	(34)	-	
- On net operating income	-	-	(1)	(25)	-	

2 <sup>nd</sup> quarter 2019 (adjusted) (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	2,273	3,848	22,509	22,671	-	-	51,301
Intersegment sales	7,586	632	8,293	139	36	(16,686)	-
Excise taxes	-	-	(761)	(5,279)	-	-	(6,040)
<b>Revenues from sales</b>	<b>9,859</b>	<b>4,480</b>	<b>30,041</b>	<b>17,531</b>	<b>36</b>	<b>(16,686)</b>	<b>45,261</b>
Operating expenses	(4,205)	(3,824)	(29,125)	(16,810)	(229)	16,686	(37,507)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,644)	(317)	(379)	(237)	(20)	-	(3,597)
<b>Adjusted operating income</b>	<b>3,010</b>	<b>339</b>	<b>537</b>	<b>484</b>	<b>(213)</b>	<b>-</b>	<b>4,157</b>
Net income (loss) from equity affiliates and other items	173	254	160	118	26	-	731
Tax on net operating income	(1,161)	(164)	18	(179)	64	-	(1,422)
<b>Adjusted net operating income</b>	<b>2,022</b>	<b>429</b>	<b>715</b>	<b>423</b>	<b>(123)</b>	<b>-</b>	<b>3,466</b>
Net cost of net debt							(506)
Non-controlling interests							(73)
<b>Adjusted net income - group share</b>							<b>2,887</b>

2 <sup>nd</sup> quarter 2019 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	2,257	857	363	383	36	-	3,896
Total divestments	60	349	70	85	1	-	565
Cash flow from operating activities	3,768	641	1,658	611	(427)	-	6,251

## INFORMATIONS BY BUSINESS SEGMENT

### TOTAL

(unaudited)

3 <sup>rd</sup> quarter 2018 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	2,433	5,568	23,572	23,144	-	-	54,717
Intersegment sales	8,255	575	9,280	242	12	(18,364)	-
Excise taxes	-	-	(823)	(5,494)	-	-	(6,317)
<b>Revenues from sales</b>	<b>10,688</b>	<b>6,143</b>	<b>32,029</b>	<b>17,892</b>	<b>12</b>	<b>(18,364)</b>	<b>48,400</b>
Operating expenses	(4,271)	(5,660)	(30,593)	(17,147)	(151)	18,364	(39,458)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,585)	(213)	(294)	(176)	(11)	-	(3,279)
<b>Operating income</b>	<b>3,832</b>	<b>270</b>	<b>1,142</b>	<b>569</b>	<b>(150)</b>	<b>-</b>	<b>5,663</b>
Net income (loss) from equity affiliates and other items	449	445	221	109	39	-	1,263
Tax on net operating income	(1,853)	(155)	(292)	(166)	146	-	(2,320)
<b>Net operating income</b>	<b>2,428</b>	<b>560</b>	<b>1,071</b>	<b>512</b>	<b>35</b>	<b>-</b>	<b>4,606</b>
Net cost of net debt							(519)
Non-controlling interests							(130)
<b>Net income - group share</b>							<b>3,957</b>

3 <sup>rd</sup> quarter 2018 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	-	-	-	-	-	-
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Operating expenses	(50)	(64)	176	47	-	-	109
Depreciation, depletion and impairment of tangible assets and mineral interests	(65)	(39)	-	-	-	-	(104)
<b>Operating income<sup>(b)</sup></b>	<b>(115)</b>	<b>(103)</b>	<b>176</b>	<b>47</b>	<b>-</b>	<b>-</b>	<b>5</b>
Net income (loss) from equity affiliates and other items	39	(25)	9	-	-	-	23
Tax on net operating income	65	(9)	(52)	(9)	-	-	(5)
<b>Net operating income<sup>(b)</sup></b>	<b>(11)</b>	<b>(137)</b>	<b>133</b>	<b>38</b>	<b>-</b>	<b>-</b>	<b>23</b>
Net cost of net debt							(44)
Non-controlling interests							20
<b>Net income - group share</b>							<b>(1)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

- On operating income	-	-	179	47	-		
- On net operating income	-	-	135	38	-		

3 <sup>rd</sup> quarter 2018 (adjusted) (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	2,433	5,568	23,572	23,144	-	-	54,717
Intersegment sales	8,255	575	9,280	242	12	(18,364)	-
Excise taxes	-	-	(823)	(5,494)	-	-	(6,317)
<b>Revenues from sales</b>	<b>10,688</b>	<b>6,143</b>	<b>32,029</b>	<b>17,892</b>	<b>12</b>	<b>(18,364)</b>	<b>48,400</b>
Operating expenses	(4,221)	(5,596)	(30,769)	(17,194)	(151)	18,364	(39,567)
Depreciation, depletion and impairment of tangible assets and mineral interests	(2,520)	(174)	(294)	(176)	(11)	-	(3,175)
<b>Adjusted operating income</b>	<b>3,947</b>	<b>373</b>	<b>966</b>	<b>522</b>	<b>(150)</b>	<b>-</b>	<b>5,658</b>
Net income (loss) from equity affiliates and other items	410	470	212	109	39	-	1,240
Tax on net operating income	(1,918)	(146)	(240)	(157)	146	-	(2,315)
<b>Adjusted net operating income</b>	<b>2,439</b>	<b>697</b>	<b>938</b>	<b>474</b>	<b>35</b>	<b>-</b>	<b>4,583</b>
Net cost of net debt							(475)
Non-controlling interests							(150)
<b>Adjusted net income - group share</b>							<b>3,958</b>

3 <sup>rd</sup> quarter 2018 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	2,472	3,325	377	293	17	-	6,484
Total divestments	494	198	88	117	-	-	897
<b>Cash flow from operating activities</b>	<b>4,431</b>	<b>(164)</b>	<b>1,338</b>	<b>752</b>	<b>(621)</b>	<b>-</b>	<b>5,736</b>

## INFORMATIONS BY BUSINESS SEGMENT

### TOTAL

(unaudited)

9 months 2019 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,698	13,875	65,558	65,901	4	-	151,036
Intersegment sales	23,063	1,832	24,651	456	78	(50,080)	-
Excise taxes	-	-	(2,250)	(15,922)	-	-	(18,172)
<b>Revenues from sales</b>	<b>28,761</b>	<b>15,707</b>	<b>87,959</b>	<b>50,435</b>	<b>82</b>	<b>(50,080)</b>	<b>132,864</b>
Operating expenses	(12,233)	(13,845)	(84,020)	(48,141)	(569)	50,080	(108,728)
Depreciation, depletion and impairment of tangible assets and mineral interests	(8,352)	(1,004)	(1,176)	(717)	(51)	-	(11,300)
<b>Operating income</b>	<b>8,176</b>	<b>858</b>	<b>2,763</b>	<b>1,577</b>	<b>(538)</b>	<b>-</b>	<b>12,836</b>
Net income (loss) from equity affiliates and other items	444	1,939	265	86	36	-	2,770
Tax on net operating income	(3,679)	(845)	(467)	(498)	194	-	(5,295)
<b>Net operating income</b>	<b>4,941</b>	<b>1,952</b>	<b>2,561</b>	<b>1,165</b>	<b>(308)</b>	<b>-</b>	<b>10,311</b>
Net cost of net debt							(1,522)
Non-controlling interests							(122)
<b>Net income - group share</b>							<b>8,667</b>

9 months 2019 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	(74)	-	-	-	-	(74)
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>-</b>	<b>(74)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(74)</b>
Operating expenses	(100)	(153)	353	62	-	-	162
Depreciation, depletion and impairment of tangible assets and mineral interests	(196)	(20)	(32)	(2)	-	-	(250)
<b>Operating income<sup>(b)</sup></b>	<b>(296)</b>	<b>(247)</b>	<b>321</b>	<b>60</b>	<b>-</b>	<b>-</b>	<b>(162)</b>
Net income (loss) from equity affiliates and other items	(90)	1,012	(70)	(60)	-	-	792
Tax on net operating income	(151)	(408)	(113)	(14)	-	-	(686)
<b>Net operating income<sup>(b)</sup></b>	<b>(537)</b>	<b>357</b>	<b>138</b>	<b>(14)</b>	<b>-</b>	<b>-</b>	<b>(56)</b>
Net cost of net debt							(12)
Non-controlling interests							72
<b>Net income - group share</b>							<b>4</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

- On operating income	-	-	392	65	-		
- On net operating income	-	-	254	46	-		

9 months 2019 (adjusted) (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,698	13,949	65,558	65,901	4	-	151,110
Intersegment sales	23,063	1,832	24,651	456	78	(50,080)	-
Excise taxes	-	-	(2,250)	(15,922)	-	-	(18,172)
<b>Revenues from sales</b>	<b>28,761</b>	<b>15,781</b>	<b>87,959</b>	<b>50,435</b>	<b>82</b>	<b>(50,080)</b>	<b>132,938</b>
Operating expenses	(12,133)	(13,692)	(84,373)	(48,203)	(569)	50,080	(108,890)
Depreciation, depletion and impairment of tangible assets and mineral interests	(8,156)	(984)	(1,144)	(715)	(51)	-	(11,050)
<b>Adjusted operating income</b>	<b>8,472</b>	<b>1,105</b>	<b>2,442</b>	<b>1,517</b>	<b>(538)</b>	<b>-</b>	<b>12,998</b>
Net income (loss) from equity affiliates and other items	534	927	335	146	36	-	1,978
Tax on net operating income	(3,528)	(437)	(354)	(484)	194	-	(4,609)
<b>Adjusted net operating income</b>	<b>5,478</b>	<b>1,595</b>	<b>2,423</b>	<b>1,179</b>	<b>(308)</b>	<b>-</b>	<b>10,367</b>
Net cost of net debt							(1,510)
Non-controlling interests							(194)
<b>Adjusted net income - group share</b>							<b>8,663</b>

9 months 2019 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	6,359	6,306	1,034	803	76	-	14,578
Total divestments	112	766	253	187	8	-	1,326
<b>Cash flow from operating activities</b>	<b>12,711</b>	<b>1,934</b>	<b>2,695</b>	<b>2,326</b>	<b>(1,580)</b>	<b>-</b>	<b>18,086</b>

## INFORMATIONS BY BUSINESS SEGMENT

### TOTAL

(unaudited)

9 months 2018 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	7,770	13,455	68,660	66,980	3	-	156,868
Intersegment sales	22,678	1,536	26,676	733	46	(51,669)	-
Excise taxes	-	-	(2,537)	(16,537)	-	-	(19,074)
<b>Revenues from sales</b>	<b>30,448</b>	<b>14,991</b>	<b>92,799</b>	<b>51,176</b>	<b>49</b>	<b>(51,669)</b>	<b>137,794</b>
Operating expenses	(12,992)	(13,783)	(88,841)	(49,066)	(550)	51,669	(113,563)
Depreciation, depletion and impairment of tangible assets and mineral interests	(7,146)	(1,020)	(911)	(522)	(31)	-	(9,630)
<b>Operating income</b>	<b>10,310</b>	<b>188</b>	<b>3,047</b>	<b>1,588</b>	<b>(532)</b>	<b>-</b>	<b>14,601</b>
Net income (loss) from equity affiliates and other items	1,026	1,240	638	302	48	-	3,254
Tax on net operating income	(4,972)	(392)	(675)	(463)	327	-	(6,175)
<b>Net operating income</b>	<b>6,364</b>	<b>1,036</b>	<b>3,010</b>	<b>1,427</b>	<b>(157)</b>	<b>-</b>	<b>11,680</b>
Net cost of net debt							(1,310)
Non-controlling interests							(56)
<b>Net income - group share</b>							<b>10,314</b>

9 months 2018 (adjustments) <sup>(a)</sup> (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	-	13	-	-	-	-	13
Intersegment sales	-	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>-</b>	<b>13</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>13</b>
Operating expenses	(200)	(165)	707	152	(9)	-	485
Depreciation, depletion and impairment of tangible assets and mineral interests	(65)	(485)	-	-	-	-	(550)
<b>Operating income<sup>(b)</sup></b>	<b>(265)</b>	<b>(637)</b>	<b>707</b>	<b>152</b>	<b>(9)</b>	<b>-</b>	<b>(52)</b>
Net income (loss) from equity affiliates and other items	(128)	(40)	34	-	-	-	(134)
Tax on net operating income	186	(30)	(210)	(44)	-	-	(98)
<b>Net operating income<sup>(b)</sup></b>	<b>(207)</b>	<b>(707)</b>	<b>531</b>	<b>108</b>	<b>(9)</b>	<b>-</b>	<b>(284)</b>
Net cost of net debt							(63)
Non-controlling interests							266
<b>Net income - group share</b>							<b>(81)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

- On operating income	-	-	710	152	-	-	-
- On net operating income	-	-	550	108	-	-	-

9 months 2018 (adjusted) (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	7,770	13,442	68,660	66,980	3	-	156,855
Intersegment sales	22,678	1,536	26,676	733	46	(51,669)	-
Excise taxes	-	-	(2,537)	(16,537)	-	-	(19,074)
<b>Revenues from sales</b>	<b>30,448</b>	<b>14,978</b>	<b>92,799</b>	<b>51,176</b>	<b>49</b>	<b>(51,669)</b>	<b>137,781</b>
Operating expenses	(12,792)	(13,618)	(89,548)	(49,218)	(541)	51,669	(114,048)
Depreciation, depletion and impairment of tangible assets and mineral interests	(7,081)	(535)	(911)	(522)	(31)	-	(9,080)
<b>Adjusted operating income</b>	<b>10,575</b>	<b>825</b>	<b>2,340</b>	<b>1,436</b>	<b>(523)</b>	<b>-</b>	<b>14,653</b>
Net income (loss) from equity affiliates and other items	1,154	1,280	604	302	48	-	3,388
Tax on net operating income	(5,158)	(362)	(465)	(419)	327	-	(6,077)
<b>Adjusted net operating income</b>	<b>6,571</b>	<b>1,743</b>	<b>2,479</b>	<b>1,319</b>	<b>(148)</b>	<b>-</b>	<b>11,964</b>
Net cost of net debt							(1,247)
Non-controlling interests							(322)
<b>Adjusted net income - group share</b>							<b>10,395</b>

9 months 2018 (M\$)	Exploration & Production	Integrated Gas, Renewables & Power	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	10,629	4,347	1,113	831	75	-	16,995
Total divestments	3,136	790	437	390	3	-	4,756
Cash flow from operating activities	12,227	162	1,228	1,533	(1,087)	-	14,063

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## Reconciliation of the information by business segment with Consolidated Financial Statements

### TOTAL

(unaudited)

3 <sup>rd</sup> quarter 2019 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>48,577</b>	<b>12</b>	<b>48,589</b>
Excise taxes	(6,051)	-	(6,051)
Revenues from sales	42,526	12	42,538
Purchases net of inventory variation	(27,805)	(93)	(27,898)
Other operating expenses	(6,240)	(122)	(6,362)
Exploration costs	(96)	-	(96)
Depreciation, depletion and impairment of tangible assets and mineral interests	(3,987)	(186)	(4,173)
Other income	167	-	167
Other expense	(132)	(427)	(559)
Financial interest on debt	(594)	(4)	(598)
Financial income and expense from cash & cash equivalents	-	-	-
Cost of net debt	(594)	(4)	(598)
Other financial income	163	-	163
Other financial expense	(178)	-	(178)
Net income (loss) from equity affiliates	521	860	1,381
Income taxes	(1,258)	(282)	(1,540)
<b>Consolidated net income</b>	<b>3,087</b>	<b>(242)</b>	<b>2,845</b>
Group share	3,017	(217)	2,800
Non-controlling interests	70	(25)	45

(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

3 <sup>rd</sup> quarter 2018 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>54,717</b>	<b>-</b>	<b>54,717</b>
Excise taxes	(6,317)	-	(6,317)
Revenues from sales	48,400	-	48,400
Purchases net of inventory variation	(32,567)	216	(32,351)
Other operating expenses	(6,766)	(107)	(6,873)
Exploration costs	(234)	-	(234)
Depreciation, depletion and impairment of tangible assets and mineral interests	(3,175)	(104)	(3,279)
Other income	465	116	581
Other expense	(209)	(146)	(355)
Financial interest on debt	(492)	(44)	(536)
Financial income and expense from cash & cash equivalents	(63)	-	(63)
Cost of net debt	(555)	(44)	(599)
Other financial income	290	-	290
Other financial expense	(171)	-	(171)
Net income (loss) from equity affiliates	865	53	918
Income taxes	(2,235)	(5)	(2,240)
<b>Consolidated net income</b>	<b>4,108</b>	<b>(21)</b>	<b>4,087</b>
Group share	3,958	(1)	3,957
Non-controlling interests	150	(20)	130

(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

## Reconciliation of the information by business segment with Consolidated Financial Statements

### TOTAL

(unaudited)

9 months 2019 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>151,110</b>	<b>(74)</b>	<b>151,036</b>
Excise taxes	(18,172)	-	(18,172)
Revenues from sales	132,938	(74)	132,864
Purchases net of inventory variation	(88,338)	329	(88,009)
Other operating expenses	(19,998)	(167)	(20,165)
Exploration costs	(554)	-	(554)
Depreciation, depletion and impairment of tangible assets and mineral interests	(11,050)	(250)	(11,300)
Other income	620	115	735
Other expense	(322)	(635)	(957)
Financial interest on debt	(1,715)	(12)	(1,727)
Financial income and expense from cash & cash equivalents	(70)	-	(70)
Cost of net debt	(1,785)	(12)	(1,797)
Other financial income	649	-	649
Other financial expense	(561)	-	(561)
Net income (loss) from equity affiliates	1,592	1,312	2,904
Income taxes	(4,334)	(686)	(5,020)
<b>Consolidated net income</b>	<b>8,857</b>	<b>(68)</b>	<b>8,789</b>
Group share	8,663	4	8,667
Non-controlling interests	194	(72)	122

(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

9 months 2018 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>156,855</b>	<b>13</b>	<b>156,868</b>
Excise taxes	(19,074)	-	(19,074)
Revenues from sales	137,781	13	137,794
Purchases net of inventory variation	(93,190)	794	(92,396)
Other operating expenses	(20,262)	(309)	(20,571)
Exploration costs	(596)	-	(596)
Depreciation, depletion and impairment of tangible assets and mineral interests	(9,080)	(550)	(9,630)
Other income	1,093	263	1,356
Other expense	(324)	(634)	(958)
Financial interest on debt	(1,341)	(63)	(1,404)
Financial income and expense from cash & cash equivalents	(158)	-	(158)
Cost of net debt	(1,499)	(63)	(1,562)
Other financial income	851	-	851
Other financial expense	(500)	-	(500)
Net income (loss) from equity affiliates	2,268	237	2,505
Income taxes	(5,825)	(98)	(5,923)
<b>Consolidated net income</b>	<b>10,717</b>	<b>(347)</b>	<b>10,370</b>
Group share	10,395	(81)	10,314
Non-controlling interests	322	(266)	56

(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

